

INDUSTRIAL GAS • IIoT ECOSYSTEMS

# One IIoT EcoSystem for Gas Networks.

From field sensors to the Enterprise IoT Platform —  
one integrated stack for next-generation gas networks.



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CONTEXT · WHY NOW

# The gas grid is being re-instrumented.

Three global forces are reshaping how operators run, report and secure gas networks.

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DECARBONISATION

## 01

### Methane emission monitoring

Operator-level methane reporting is becoming mandatory across jurisdictions — EU Methane Regulation 2024/1787, US Methane Emissions Reduction Program (IRA), and the Global Methane Pledge partners.

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CYBERSECURITY

## 02

### Critical-infrastructure baseline

Gas DSOs and TSOs are classified as essential entities. NIS2 in the EU, NERC-CIP in the US, and sector-specific directives worldwide require auditable controls and incident reporting.

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SMART METERING

## 03

### AMR rollout acceleration

National AMR programmes are scaling across EU, MENA and Asia. Legacy heterogeneous correctors and meters demand a single unified telemetry layer — and an AI-driven analytics backbone.

Three forces. **One platform.** **One stack.**

PROBLEM • TODAY

# Today's gas metering node is fragmented.

Every operator runs a zoo of correctors, protocols and vendors — with no single pane of glass.

**01**

## Multi-vendor correctors

Each with its own protocol — operators run 4 - 8 parallel SCADA integrations just to read a single metering node.

**02**

## Cabinet visits drive OPEX

Manual reads, sealed enclosures, truck rolls for every event. Dispatch cost scales linearly with network size.

**03**

## Late anomaly detection

Leak, tamper and pressure-drop signals arrive in hours or days — not seconds — in pre-IoT networks.

Legacy reality — a typical DSO integrates 70+ correctors. The seven main families:

Elster EK-series

Itron EVC / Corus

Honeywell Mercury

Dresser / Roots

Pietro Fiorentini

RMG PTZ

Actaris / Itron

[→ One VAD EcoSystem](#)

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OUTCOME · TARGET STATE

# Three outcomes a modern DSO expects.

From fragmented operations to unified control — measurable in days, not years.

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## 1 console

### Unified telemetry

One operator console for every cabinet, every protocol — across 70+ supported correctors and all four VAD controllers.

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## ≤ 90 sec

### Anomaly → valve-close

Remote actuation with operator confirmation and a complete audit trail. Event-driven, not schedule-driven.

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## –35 %

### Manual cabinet visits

After full ValveLink + EIP rollout. Truck rolls replaced with targeted dispatch — only when physical intervention is required.

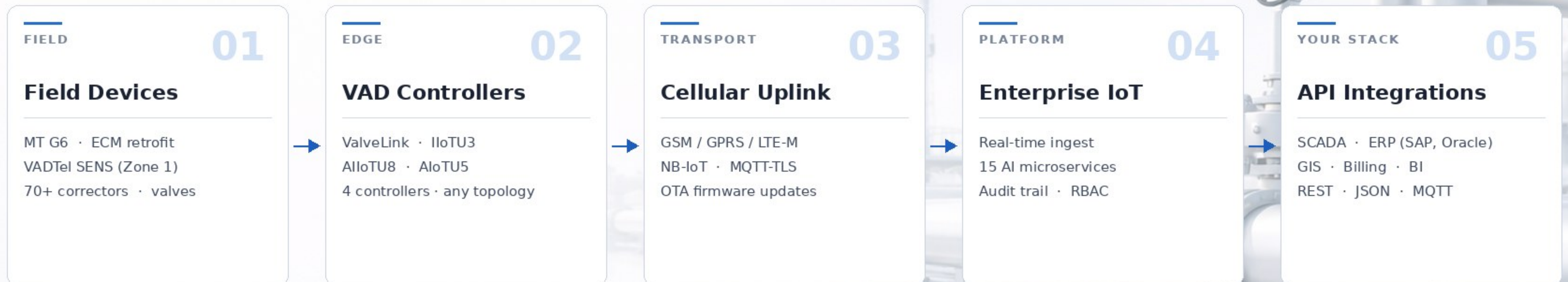
*Metrics shown are pilot-derived, 12-month window. Operator-specific results depend on deployment scope and network topology.*

**From fragmented. To unified. To measurable.**

SOLUTION · ARCHITECTURE

# One stack — field sensor to your enterprise systems.

Five layers, one continuous data path. No translators, no gaps, no shadow-IT duct tape.



**One architecture. No integrators between you and the field.**

CONTROLLER · FAMILY

# Four controllers, one platform – for every gas-network topology.



**CABINET CONTROLLER**  
**VADTel-IloTu-ValveLink**

P/N VAD-IIoTU-VLK-01

- Mains 12-24 V DC, 15 W max
- In-cabinet installation (non-Ex)
- GPRS / NB-IoT · RS-485

The only unit with valve actuator outputs. Cellular telemetry, isolated RS-485, cabinet supervision.



**INDUSTRIAL IoT UNIT**  
**VADTel IloTU3**

- Mains powered
- Outside Ex zone (Ex ib barrier to Zone 1)
- GSM / GPRS / LTE-M / NB-IoT

Powers correctors + RS-485. Scheduled polling. Server can push gas params (density, CO, N<sub>2</sub>) to all correctors.



**AUTONOMOUS IoT UNIT**  
**VADTel AlloTU8**

- Li-Ion 8000 mAh · ≥ 5 (10) yrs
- Outside Ex; Ex ib IIC T4 Gb on RS-485
- MQTT-TLS · HTTPS · OTA

Autonomous industrial telemetry where no mains is available. Intrinsic-safe barrier to Zone 1 correctors.



**RESIDENTIAL / COMMERCIAL AMR**  
**VADTel AIoTU5**

- 5 or 10 years autonomous operation
- Prepaid SIM · plug-and-play
- Anti-tamper hardened · -35 °C

Plug onto any residential or commercial meter (gas · water · electricity) and it transmits for a decade. Mass-rollout smart metering without infrastructure changes.

*" IloTU3, AlloTU8 and AIoTU5 are installed outside hazardous areas. Connection to certified Zone 1 equipment is made through an integrated Ex ib RS-485 / RS-232 intrinsically-safe barrier — compliant with ATEX 2014/34/EU, EN 60079-0 / -11 / -14. "*

SMART METERING · DOMESTIC & COMMERCIAL AMR

# Two paths to smart metering — one VAD ecosystem.

## SMART GAS METER

### VADTEL-MT G6 - G25

*Micro-thermal measurement · no moving parts*



- **Flow · G6** 0.06 - 11 m<sup>3</sup>/h
- **Flow · G10 - G16** 0.1 - 25 m<sup>3</sup>/h
- **Flow · G25** 0.25 - 40 m<sup>3</sup>/h
- **Operation** -40 to +55 °C · IP65
- **ATEX** 1Ex ib IIB T4 Gb X
- **Comms** GPRS / NB-IoT (opt. LoRaWAN, RS-485)
- **Battery** dual — > 6 yr metrology, up to 10 yr
- **Shut-off** built-in solenoid valve

MID 2014/32/EU EN 1359 EN 12405 ATEX CE

Standalone or telemetry-integrated. Full MID-certified metering for residential and commercial gas billing.

## ECM · RETROFIT MODULE

### Electronic Counting Mechanism

*Upgrade any diaphragm meter to smart*



- **Compliance** EN 1359:2017 · MID 2014/32/EU
- **Operation** -40 to +60 °C · UV-resistant
- **Comms** GSM / NB-IoT / LTE-M
- **Battery** LiPo 2000 mAh · 5 - 10 yr
- **Data saving** proprietary protocol, -70 % GSM load
- **Shut-off + AI** remote valve · leak anomaly detection

MID-eligible RED CE RoHS GDPR

Dual independent power supplies (metrology + telemetry). Session-diversity transmission. AI leak detection during valve-open state.

Replace, or retrofit. Either way — MID-grade data, end-to-end through VAD.

SENSOR · ATEX ZONE 1 · EDGE AI

# The only Zone 1 sensor in the stack — with on-device event AI.

VADTel SENS is directly ATEX-certified for Zone 1 installation on the gas pipeline, and classifies the type of network event on-device — not just flags the anomaly.

ATEX II 2G Ex d IIC T6 Gb X

IP65 · -40 ...+85 °C

GSM · GPRS · NB-IoT

Autonomous · 3 battery variants

M20 × 1.5

## PRESSURE RANGES

<b>Gauge</b>	0 - 40 kPa (low-pressure)
<b>Absolute</b>	160 / 400 / 600 kPa · 1.0 / 1.6 / 2.5 / 4.0 MPa
<b>Custom</b>	up to 60 MPa on request

## AUTONOMOUS POWER · 3 BATTERY VARIANTS

<b>Standard</b>	~2 000 communication sessions
<b>Extended</b>	~4 500 communication sessions
<b>Maximum</b>	~8 000 communication sessions

## ON-DEVICE EDGE AI

The embedded AI classifies the type of event — pressure drop from compressor failure, from a leak, from valve closure — directly on the sensor. Actionable in seconds, not minutes.



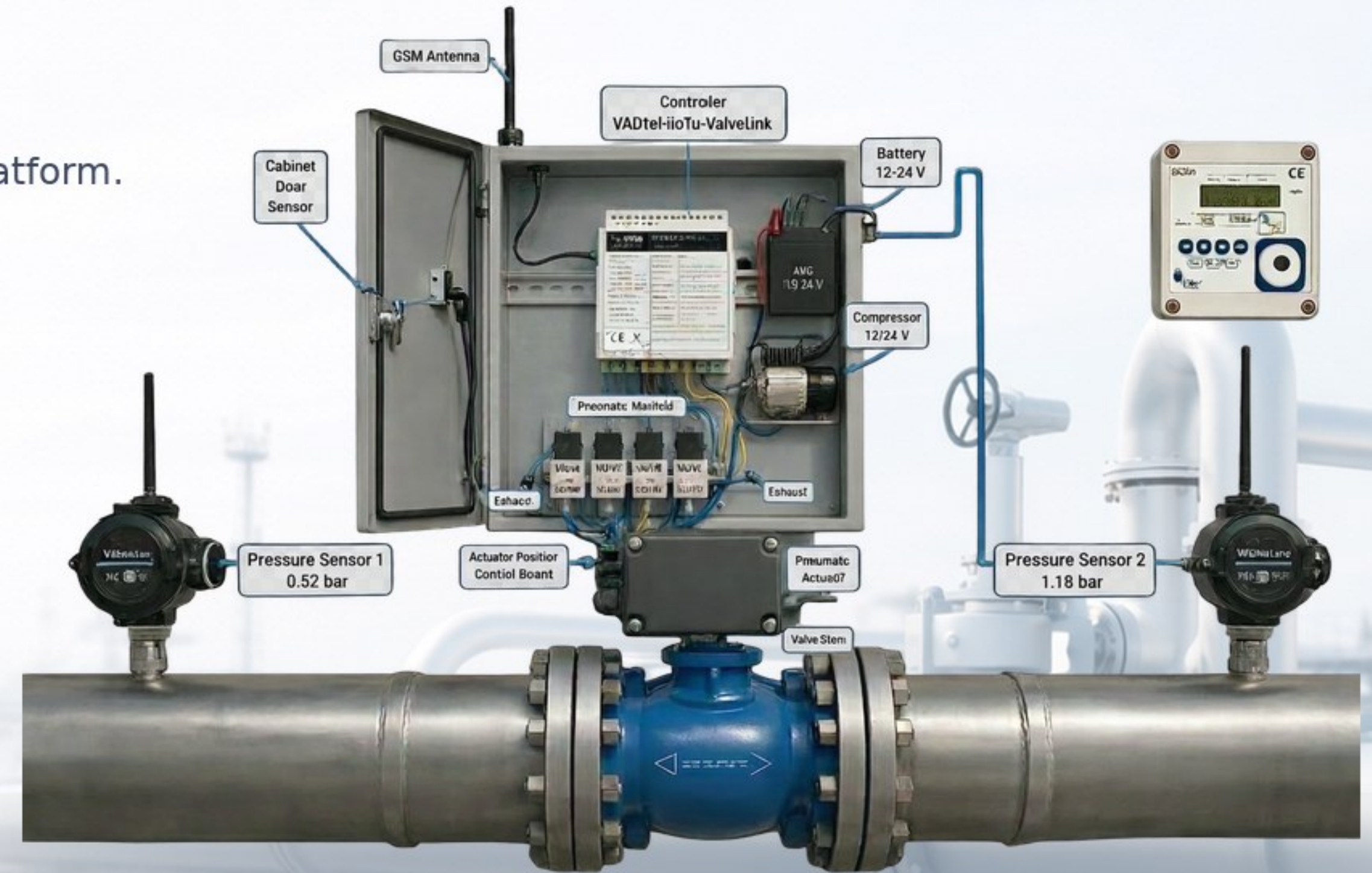
CABINET · COMPLETE FIELD STATION

# One enclosure — a whole metering node.

Everything a gas operator needs in a single, field-rated cabinet: controller, power, pneumatics, valve actuation and telemetry to the platform.

WHAT'S INSIDE

- **Controller** VADTel-IloTu-ValveLink on DIN rail
- **Power** Battery / PSU · optional PV controller
- **Pneumatics** Compressor · 4-valve manifold + exhausts
- **Position sensing** Actuator position control board
- **Security** Cabinet door (tamper) sensor
- **Connectivity** GSM / NB-IoT antenna · RS-485 bus
- **External I/O** Pressure sensors (×2) · resource meters
- **Environmental** IP54 · -40...+60 °C · IK07



Reference installation · ValveLink VAD-IIOTU-VLK-01 · designed for -40 ... +60 °C continuous outdoor service

Illustrative — exact component layout varies by project wiring and local regulation.

# One operator console — 100 000+ devices worldwide.

Real-time ingest, event streaming,  
15 AI microservices and full audit trail.  
API-driven — integrates with your  
SCADA, ERP, GIS and billing stacks.

**100 000+**  
devices on the platform

**15**  
AI microservices

**10+**  
countries deployed

**24/7**  
audit log · RBAC



PLATFORM · INTELLIGENCE

# Fifteen AI microservices — across three operational pillars.

## 5 RELIABILITY & FIELD INTEGRITY microservices

- Leak signature detection
- Tamper & bypass detection
- Predictive device health
- Battery-drain anomaly
- Archive error & fault detection

## 7 NETWORK & OPERATIONS microservices

- Pressure forecasting
- Consumption forecasting
- Consumption anomaly detection
- Valve actuation risk scoring
- Corrector drift detection
- Gas pressure-reduction station monitoring
- **On-device edge-AI event classification (SENS)**

## 3 COMMERCIAL & ESG microservices

- UAFG (unaccounted-for gas) analytics
- Efficiency & consumption-reduction advice
- CO<sub>2</sub> footprint reporting (EU Methane Reg. 2024)

... and more in the roadmap. Each microservice is an independent, API-addressable unit.

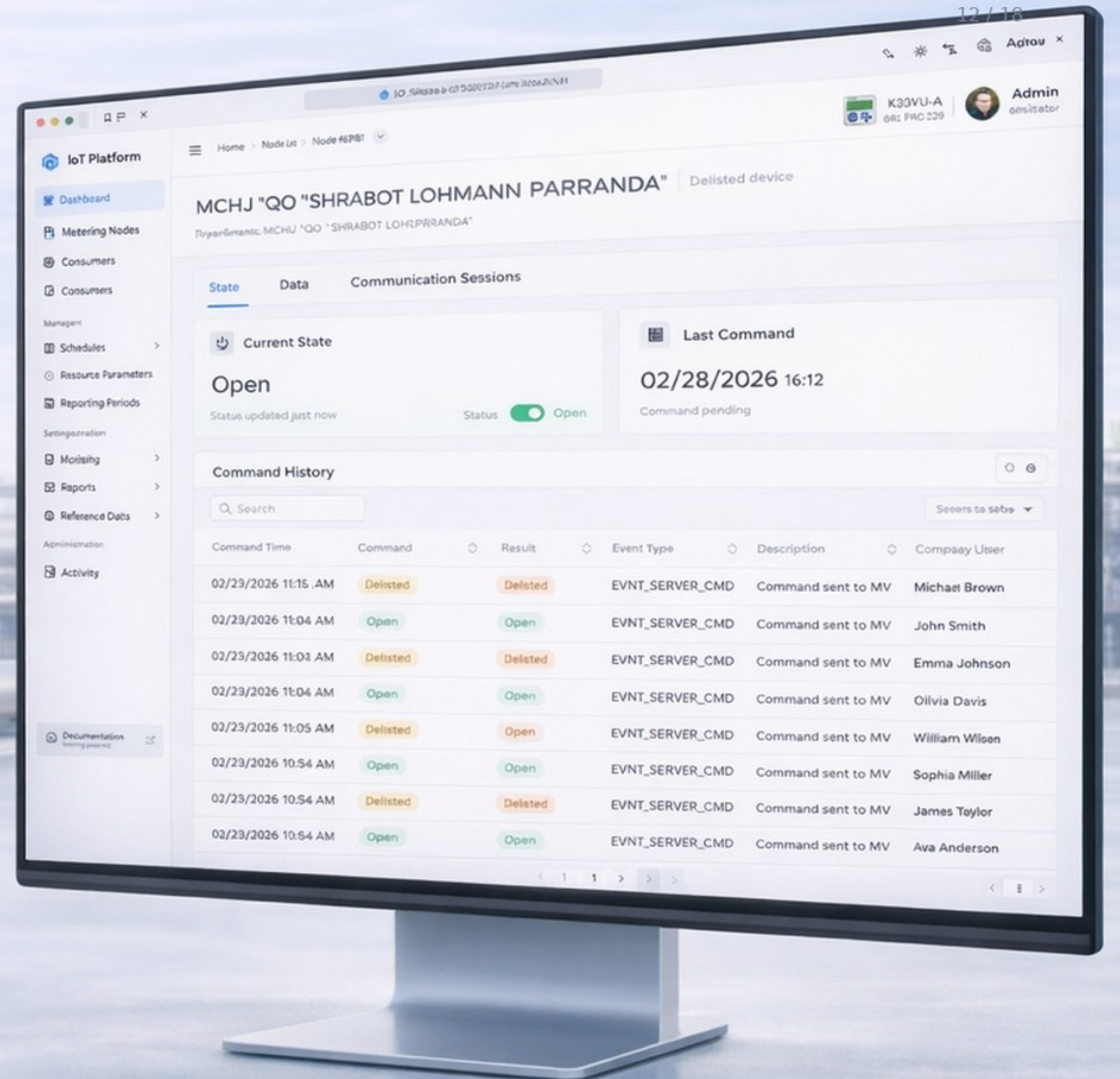
# Anomaly → valve-close — with a complete audit trail.

Three-step guarded workflow —  
detect, confirm, execute.  
Every step logged for replay.

**01 DETECT**  
SENS edge-AI or platform detects an anomaly — pressure drop, leak signature, tamper.

**02 CONFIRM**  
Operator reviews context, verifies role-based permissions. Dual approval optional.

**03 EXECUTE**  
ValveLink closes actuator. Position sensed in real time. Every event written to audit log.



SCALE · LANGUAGES · DEPLOY EVERYWHERE

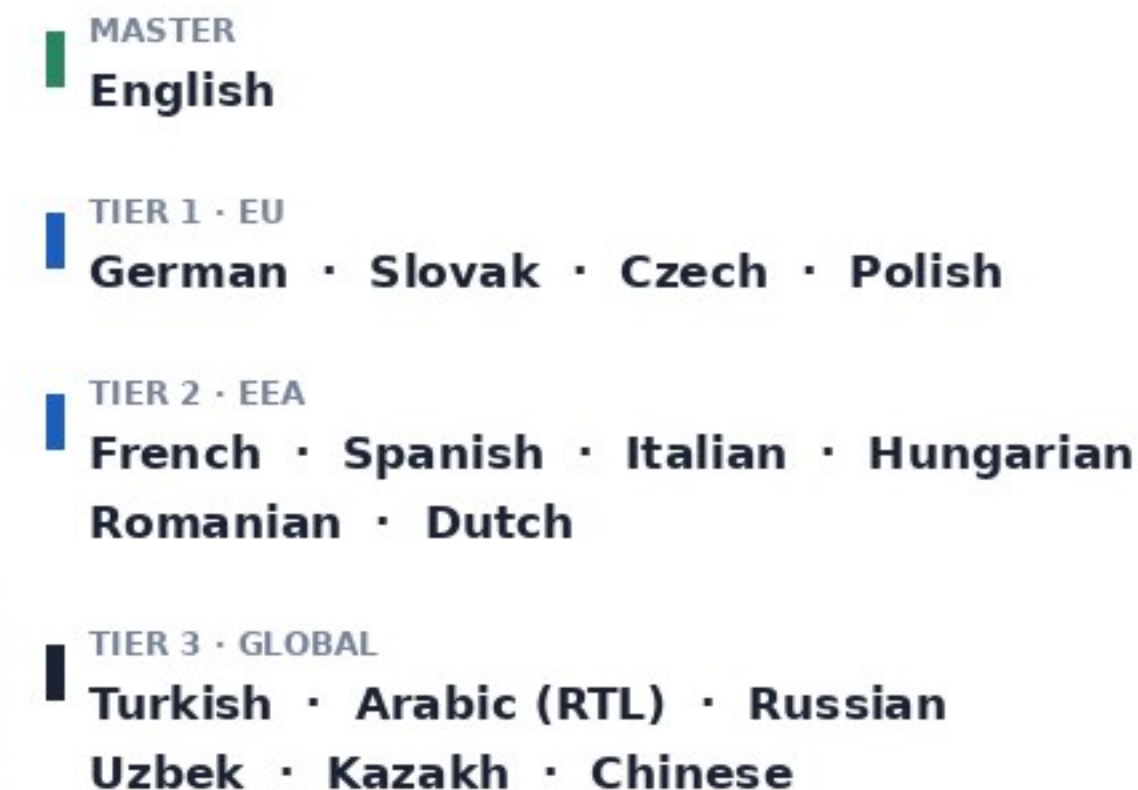
# One platform — any scale, in any language.

## SCALABILITY · FOUR TIERS



One architecture. From 1 node to 10<sup>6</sup> — no re-platforming.

## LOCALISATION · 17 LANGUAGES



## LOCALISED DELIVERABLES

- Interface strings · role-based dialects
- Installation & commissioning guides
- API docs · integration reference
- Product passports · certificates

SECURITY · SOVEREIGNTY

# Built for critical-infrastructure — own code, audited end-to-end.

Four-layer defence across device, transport, platform and storage.

Source-code escrow available. Full IP transfer available for national operators.

EDGE

01

## Edge

- Signed firmware · secure boot
- Tamper-evident enclosure
- ATEX barrier · intrinsic safety

TRANSPORT

02

## Transport

- TLS 1.3 · MQTT-TLS · HTTPS
- VPN tunnels
- Certificate-pinned cellular

PLATFORM

03

## Platform

- RBAC · scoped API tokens
- Full immutable audit log
- ISO/IEC 27001 in progress

STORAGE

04

## Storage

- Encryption at rest (AES-256)
- Segregated backups · DR
- GDPR · data residency options

### SOVEREIGNTY

Own code base · no Windows DLL dependency · optional source-code escrow · full IP transfer for national operators.

## COMPLIANCE · STANDARDS

# Engineered to the standard — certified, auditable, documented.

## HARDWARE

<b>EMC 2014/30/EU</b>	held
<b>RED 2014/53/EU</b>	held · LGAI / APPLUS 0370-RED-5126
<b>RoHS 2011/65/EU</b>	held
<b>WEEE 2012/19/EU</b>	compliant
<b>ATEX 2014/34/EU</b>	SENS II 2G Ex d IIC T6 Gb X · MT G6 1Ex ib IIB T4 Gb X
<b>MID 2014/32/EU</b>	applicable · metrology variants
<b>EN 60079-0 / -11 / -14</b>	intrinsic safety on controllers
<b>EN 62311 · SAR/MPE</b>	held · SHE24050058-01DE

## COMPANY &amp; PLATFORM

<b>ISO 9001</b>	held
<b>ISO/IEC 27001</b>	in progress
<b>ISO 14001</b>	in progress
<b>GDPR (EU 2016/679)</b>	compliant
<b>NIS2 Directive</b>	platform design aligned
<b>EU Methane Reg. 2024/1787</b>	operator reporting supported
<b>Manufacturing</b>	IPC-A-610 Class 2 · Vixint varnish
<b>Cybersecurity</b>	RED-compliant · signed OTA

## PILOT SCENARIOS · INDICATIVE METRICS

# Pilot-derived, 12-month window — indicative, repeatable, defensible.

Operator-specific results depend on deployment scope and network topology.

—  
**-35 %**

**Manual cabinet visits**

After full ValveLink + EIP rollout.

—  
**≤ 30 sec**

**Anomaly → operator alert**

From field event to dispatcher console.

—  
**99.7 %**

**Auto meter-read capture**

Baseline manual reads ≈ 92 %.

—  
**≤ 90 sec**

**Anomaly → valve close**

With operator confirmation + audit trail.

—  
**-3 pp**

**UAFG in pilot zone**

Unaccounted-for gas, 12-month window.

*Pilot-derived, 12-month window · indicative values · operator-specific results depend on deployment scope and network topology.*

COMMERCIAL · THREE DEPLOYMENT MODELS

# Three ways to deploy — one technology stack.

## A

### Managed IIoT-as-a-Service

*OPEX-only · VAD operates the platform*

- VAD hosts & runs the EIP
- SLA-bound availability and response
- Monthly / annual per-node pricing
- Fastest time-to-value — days

#### SUITED FOR

*Suited to operators who prefer to consume the service rather than run the stack.*

## B

### On-premise + source escrow

*CAPEX + annual support*

- DSO runs platform on its own infrastructure
- Source code placed in escrow for continuity
- Annual maintenance & updates
- Full operational control

#### SUITED FOR

*Suited to operators with mature DevOps capability and continuity requirements.*

## C

### Full IP transfer

*+ local production · for national operators*

- Full source-code transfer
- Documentation and development rights
- Optional in-country production setup
- Independent long-term roadmap

#### SUITED FOR

*Aligned with sovereignty and critical-infrastructure requirements of state-owned holdings.*

WHY VAD · NEXT STEP

# Engineering industrial IoT since 1995.

**30+ years**

of industrial IoT engineering

**100 000+ devices**

deployed globally across 10+ countries

**4 regions**

EU · MENA · Americas · Asia

**vadsro.eu**

/ solutions / oil-and-gas-iot

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NEXT STEP

## Pilot scope workshop

90 minutes · online or on-site · outcomes: scope & commercial

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